

Q From the Chairman's Desk:

In the last decade, UFLEX has made great strides and has emerged as a leader in flexible packaging space. Our success is a result of our structured and balanced methodology to create impact and drive efficiencies in every aspect of our operations, across all key growth metrics.

At UFLEX, we are streamlining our efforts and focus across businesses to stay - **Agile, Buoyant and Climate Neutral Company**. Agile as the pandemic is far from over and we should be able to react, rethink and redefine our approach basis the situation; Buoyant so that UFLEX remains well-equipped to tackle the complex challenges of brands and consumers that have been unfolding especially during the last one year of pandemic, with its innovative product range; Climate-neutral with company's aggressive ESG (environmental, social and governance) outreach to reduce the burden of plastic waste burden on our planet.



UFLEX has been on the path to fulfill its vision to get closer to its patrons with manufacturing units across the world with BOPP line in Hungary commissioned and BOPET line Nigeria set to be commissioned. With consumers getting more mindful of what and how they consume, the packaging industry needs to be proactive in developing sustainable packaging without compromising on convenience and functional attributes of plastic. UFLEX has progressed in developing green products and solutions such as biodegradable packaging, water soluble bags and more, which will not only meet the approval of consumers but also uplift their perception of flexible packaging industry.

Continuing with the growth momentum of a highly fulfilling last financial year, **UFLEX logged a net profit of INR 264 crore in Q1FY2021-22 registering an increase of 34.4% YoY. Our EBITDA for the same period grew 19.3% YoY to reach 502.4 crore. The Total Revenue stood at INR 2761.2 crore surging by 38.2% YoY for Q1FY2021-22 which was a result of 30% YoY surge in Total Production and Total Sales volume.**

Businesses will be remembered for what they do at this time, whether as an organization or individual. In this decade, UFLEX is determined to act as a catalyst of change and with our ESG embedded strategies, we are hopeful of building medium-to-long-term value creation for our stakeholders. This change we aim for won't be limited to only point of consumption but shall cover the entire gamut, running across the lifecycle of packaging commodities.

Ashok Chaturvedi

Chairman & Managing Director - UFLEX Limited

Q From the Vice Chairman's Desk:

Today, we live in an era of dynamic social global shifts, the magnitude of which have rarely been witnessed. Social constructions, statutory protocols, customer viewpoint and consumption trends are rapidly changing and FLEXFILMS is committed to serve (the brands), preserve (the contents) and conserve (the environment).

Convenience and sustainability have always prompted innovative upgrades and technological advancements for the packaging sector, however the eco system ahead has a lot of challenges which FLEXFILMS is priming to respond to with solutions at hand. Materials, processes and the environmental impact of packaging in the real world decide the fate of the product in the perceptive world. Resultantly, this requires a packaging that screams of its green journey and forms an instant connect with the end consumer validating their choice and its existence.



The next few years are extremely important for the growth of FLEXFILMS! We have been commissioning our packaging films' projects, as part of the second phase of expansion strategized after a gap of 7 years. Besides introducing new formats of sustainable packaging materials, we are also scaling up recycling infrastructures at key locations to give our customers an added advantage of recycling efficiencies over and above our packaging expertise. To enhance the lives of consumers and match pace with the future trends, we are exploring possibilities of digital enablement in the product portfolio we offer, thus forming a direct virtual dialogue and inducing emotional engagement with the consumers.

Anantshree Chaturvedi
Vice Chairman & CEO - FLEXFILMS International

FINANCIAL SUMMARY - CONSOLIDATED

(in INR Million)

	1 st Quarter (1 st April 2021 - 30 th June 2021)		
	Total Revenue	EBITDA	Net Profit
FY 2021-22	27612	5024	2640
FY 2020-21	19975	4211	1965
% Change	(+) 38.2%	(+) 19.3%	(+) 34.4%

Innovation is 'a part of our daily lives' at UFLEX. Read on for some noteworthy products and solutions that UFLEX developed in the quarter,

Flexible Packaging Business

Paper-based structure for aesthetically rich look pharma packs: In order to enhance the look & feel of pharma packaging, the Flexible Packaging business replaced conventionally used high metal content foil & poly structure packaging with new paper structure comprising of 40 GSM OLB paper, LDPE and Foil for a popular OTC drug. This packaging format uses emerging high energy curing chemistries for delivering high performance, low migration product system that supports cross-linking of inks & high gloss coatings. The cross-linking reactions ensure scratch resistance, chemical resistance & colour fastness. The overall process being environment friendly with no carbon dioxide emissions outshines the traditional process in which solvents are used. With this new structure, UFLEX has been successful in boosting the aesthetics of the OTC pharma pack and repositioned it with a redefined appearance while simultaneously reducing the CO2 emissions significantly.

Recyclable mono-material structure with cold seal for a global chocolate brand: UFLEX developed a BOPP film based packaging laminate structure with cold seal for forthcoming India launch of a premium chocolate brand. Delivering various sizes of the chocolate for the launch, this mono-material structure makes recycling easy, thus helping the brand move closer to its sustainability goals.

Material reduction at source with three-ply stand-up spout pouches for large quantity liquids: Spout pouches formats have gained worldwide acceptability for packaging due to their multiple attributes such as convenience, easy storage and dispensation, and cost reduction in transportation. The recent development for fabric conditioner packs for a South-based consumer brand has a 3-ply structure of Polyester combined with the virtues of BON (Bi-axially Oriented Nylon) & Natural Poly against the earlier conventional 4-ply structure, thus enabling material reduction at source. With a wider gusset at the base, this combination gives strength to hold large quantity of liquid and has successfully replaced the earlier structure in meeting sustainability standards as well.

Chemicals Business



PU resin for 1K matt coating: Aesthetics play a big role in writing the story of a product's success. The newly launched PU resin for 1K matt coating **FLEXPAC 2765** offers an excellent matt finish on the surface of printed PET and BOPP films. This coating resin offers high heat and chemical resistance due to its high cross-linking densities that lend an enhanced look to the pack and builds an instant connect with the consumer. While there is an increased focus on safe food packaging that meets recyclability and sustainability goals, FLEXPAC 2765 PU resin meets high-quality performance standards, as per the packaging demand.



Water-based adhesives with numerous features for high-speed mono carton making machines: Packs with compromised sealed ends can shatter the faith of the consumers. Water-based synthetic adhesive technology **FLEXBOND SF WET LAM - 1178**, another new launch in this quarter, is designed for side pasting and inner liner pasting in cartons, and can be used on all standard nozzle/roller applicators. This adhesive is recommended on various laminated substrates like BOPP, PET and also on Metalized PET with paper board; and is designed for 'side and bottom sealing of mono carton' compatible with automated high-speed mono carton making machines. This ready-to-use adhesive offers excellent bonding with fast setting time and stability and has found takers in major brands such as *KFC*, *MDH Spices* and more.

Holography Business

Holographic Lidding Foil with special invisible ink to arrest counterfeiting in pharma packs: Counterfeiting forces have always been a deterrent to pharmaceutical sector. In order to prevent pharma brands from the menace of counterfeiting; UFLEX Holography Business has developed Holographic lidding foils with a special invisible ink. This novel offering was conceived, developed and engineered to increase the degree of difficulty and prevent duplicity but at the same time make it viable for the current application set-up at the user end. This first time development for holographic blister foil substrate includes an addition of new layer of security that includes covert features by incorporating the invisible ink which is visible only under UV light, thus making it easy for brands to confirm product originality throughout their value chain. On the other hand, the overt feature helps the consumers to identify the genuine brand before any purchase which helps build trust in their preferred pharma products. Since this development is viable on the current packaging set-up, it brings no additional cost burden on existing packing lines.



Engineering Business



Time efficient, high-accuracy Combi Laminator: With consistent efforts in the new product development category, the Engineering Business has designed a Combi Laminator for use in both dry and solvent-less lamination process. The Combi laminator overcomes the challenge of change-over time, thus saving time. This Combi laminator with an operator friendly interface runs at a speed of upto 450 mpm and has both the lamination units pre-exist in fixed frame that helps achieve higher accuracy by reducing downtime since no change-over is required. This Combi Laminator has been receiving a lot of business interest from Converters and best serves packaging of segments like food packaging, building materials, dry chemicals etc.



Reverse Registered Coating through lamination machine: The demand for Reverse Registered coating has been on a high and to cater to this demand, the Engineering Business designed a lamination machine that allows registered heat seal lacquer coating and registered cold-seal lacquer. With this new machine, coating on pre-printed substrates such as chocolates and candies which was earlier a tough task has now been made easy.

Aseptic Liquid Packaging Business

Foil stamping aseptic packs for liquor brand UDAAN by RADICO Khaitan: Foil stamping innovation is catching the imagination of companies as they are finding its uniqueness to help them score on their brand exclusivity quotient. After tasting success with foil stamping new age packs by Asepto for one of its IMFL brand, *Radico Khaitan* once again turned to Aseptic Liquid Packaging Business to manufacture aseptic packs with foil stamping aesthetics for its UPML (Uttar Pradesh Manufactured Liquor) brand *UDAAN*. These packs create an elevated shelf appeal for the brand with superior aesthetics that makes the pack stir the retail shelves. This speedy entry of foil stamping in aseptic packaging showcases a very lucrative future of this innovation.

Aseptic packs for dairy brand & ORS brand: With a continued focus on expanding its customer base domestically and globally, Aseptic Liquid Packaging Business added new brands to its client bouquet. South India based *Thirumala*, a 100% owned subsidiary of dairy company *Lactalis Group* chose Asepto to supply milk in its pillow packs whereas Oral Rehydration Solutions manufacturer *FDC India* collaborated to sell their ORS and Energy drinks in Asepto packs.

Awards & Accolades



AIMCAL 2021 'Sustainability of the Year Award' for BOPET blister pack film F-ISB-M

AIMCAL 2021 '**Product of the Year Award**' for Zipper re-closable handled non-woven bag with block bottom for bulk rice packaging for Ripuraj



CONNECT WITH US

Corporate Office : A - 107-108, Sector - IV, Noida - 201 301 (U.P.) India

Phone No. : +91-120-4012339 | **Mumbai Office No. :** +91-22-61189180

Mail us : investorrelations@uflexltd.com | **Visit us :** www.uflexltd.com

[@uflexltd](#) [@uflexltd](#) [@uflexltd](#) [@uflexltd](#) [@uflexgroup](#)